



Since its inception in 2001, Planet Data's mission has been to become a leading global Discovery Management firm. The entrepreneurial vision of its founders was to develop a services company that placed a premium on industry expertise, technology and client satisfaction. The primary focus of the company is to provide superior expert management, technology and operating teams that share the core values of excellence with our clients on a continuing basis.

Today, Planet Data has a strong reputation for defensible, flexible, high-quality, cost-effective systems, with an emphasis on superior customer service. We offer state-of-the-art data processing and reliable fully supported SAS 70 Type II Certified processing and hosting centers. The company places focus on solution oriented consulting, technical support and project management. We identify and create new technologies that enable us to continually provide more efficient services to our clients. Planet Data is particularly proud of Exego™ - our leading-edge Early Cost Assessment tool, which enables our clients to estimate their potential costs very early in the discovery process, and ultimately control the costs of discovery.

Planet Data's key to dramatically reducing review time and cutting discovery costs is our proprietary Cerulean Engine™, which allows the company to significantly increase ESI Unicode processing capacity while enhancing customer support and improved operational efficiencies. This dynamic data processing platform allows us to maintain a fully defensible workflow solution that also reduces total expense to our clients. The Cerulean Engine allows complete flexibility and customization while processing massive amounts of data per day for legal teams to review.

Planet Data utilizes its outstanding team of people combined with leading edge technology to provide effective and flexible discovery management solutions tailored to the needs, budgets and deadlines of law firms and corporations. We are expert at crafting solutions that put you on the fast track to litigation readiness, and our world class project managers, technical and support staffs are ready to assist you every step of the way.

**HEADQUARTERS**

Elmsford, NY

**BRANCH OFFICES**

Boston  
Denver  
Paterson, NJ  
Netherlands, European Union

**SATELLITE OFFICES**

Charlotte  
Cleveland  
Philadelphia  
Pittsburgh  
Washington, DC



**PLANET DATA™**  
DISCOVERY MANAGEMENT SERVICES  
[www.PlanetDS.com](http://www.PlanetDS.com)  
1-800-688-2812

# CONSULTING

## RECORDS MANAGEMENT CONSULTING

Many policy issues that relate to this critical portion of the corporation's information domain emanate from upstream decisions. Planet Data's experts conduct a Needs Assessment to identify areas within the current corporate records management process where we can offer recommendations to reduce overall costs of data retention and storage, and to improve discovery management efficiencies. We focus on the review of existing Records Retention Policy, Discovery Response Plans, legal hold and data collection methodology, and the respective roles of each business unit.

Our records management experts average twenty years of litigation and document management experience. Our consultants spend ample time with your team to better understand their needs and requirements. We believe that there is no "cookie cutter" approach that automatically creates efficiencies and cost reductions. The completed Needs Assessment plan is presented with recommendations and solutions for implementation. Planet Data then assists your team in integrating the plan into the corporate infrastructure.

## DISCOVERY CONSULTING SERVICES

Planet Data provides global law firms and corporations with the industry's best and most complete range of Discovery Management Services. Our Discovery Management team averages twenty years of experience. Planet Data utilizes Lawyers, Corporate Legal Assistants, Litigation Support Managers, Project Managers and Technologists as part of the Discovery Management Team.

Our team use best practices to provide customized document management solutions through experienced project management, processes and technology. We deploy the appropriate staff during our initial client meetings to better understand the requirements of the case or cases.

Our process is simple. The Discovery Management Consultant spends time with your team to better understand your needs and requirements. Each project is individually addressed and appropriate solutions are recommended to maximize efficiency and reduce client expense.

"...And, as with our earlier productions, this one was better organized and more thoughtfully reviewed than those of our co-defendants and adversaries."



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# DISCOVERY MANAGEMENT SOLUTIONS

## INTERNATIONAL LITIGATION AND INVESTIGATIONS

Planet Data has managed, and been involved in, a significant number of complex multi-national litigations and investigations around the globe. We were one of the first companies in our industry to certify under the US Department of Commerce Safe Harbor guidelines. Our professionals are knowledgeable about data privacy laws and regulations throughout the world. The Planet Data Cerulean Engine allows us to process and conceptually search every major global language including Unicode. Our processing and hosting data center in the Netherlands allows us to provide our clients with “within the EU” capabilities when required. Planet Data’s experienced staff understands the logistical requirements that counsel face when the need arises to collect, process, transport and review data across borders.

## EXEGO EARLY COST ASSESSMENT

Planet Data provides our proprietary Exego Early Cost Assessment platform utilizing the Cerulean Engine to provide our clients with best practice methodologies to reduce the amount of data processed and reviewed in litigation. Our internally designed workflow reduces document review time and costs. The ability to search, filter, cull, de-dupe and provide metrics early in the discovery process allows a litigation team to be ahead of opposing counsel at the outset of a case.

## PLANET DATA INTERNATIONAL

Planet Data recently announced the opening of its first office in Europe to better serve our growing roster of international clients. Located near Amsterdam, The Netherlands, the office will serve as the primary Electronic Storage Information (ESI) processing and hosting facility for companies based in the EU.

Mirroring Planet Data’s operations in the United States, a fully staffed and comprehensive team of Planet Data ESI expert professionals will be permanently based in the Netherlands to provide a full range of processing, hosting and project management support on all ESI-related initiatives for our customers. Continuing with our philosophy of premier client service, our dedicated team of ESI expert professionals located in Europe will better serve our EU clients.

Electronic discovery will continue to evolve and become more complex, broadening in breadth and scope on a worldwide basis as we move deeper into the 21st century. The Netherlands offers a central European location that demonstrates Planet Data’s commitment to providing timely, state-of-the-art support for our EU clients, as well as enabling us to address and keep pace of the growing international issues and needs of this industry.

“Their efficient system delivers a fully defensible workflow and I rest assured that the job is done with precision.”



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